

1
2
3
4 UNITED STATES BANKRUPTCY COURT
WESTERN DISTRICT OF WASHINGTON AT SEATTLE

5 In Re) Bankruptcy No. 16-15814-TWD
6) (Lead Case)
7 Lodge Holdings Company,)
8) Bankruptcy No. 16-15849-TWD
9 Mukilteo Lodge, LLC,) Bankruptcy No. 16-15850-TWD
10 Kirkland Lodge, LLC,) Bankruptcy No. 16-15851-TWD
Stadium Lodge, LLC,) Bankruptcy No. 16-15852-TWD
Downtown Lodge, LLC,) Bankruptcy No. 16-15853-TWD
Mill Creek Lodge, LLC,) Bankruptcy No. 16-15854-TWD
11 Greenwood Lodge, LLC) (Jointly Administered Cases)
12)
13 Debtors.)
14)
15)
16)
17)
18)
19)
20)
21)
22)
23)
24)
25)
26)

EXHIBIT TO CASH COLLATERAL ORDER

DEBTOR'S PROPOSED OPERATING BUDGET FOR INTERIM PERIOD UNTIL
HEARING ON FINAL ORDER ON USE OF CASH COLLATERAL (INITIAL HEARING
SET FOR JANUARY 6, 2017 AND FINAL HEARING SET FOR FEBRUARY 3, 2017), IS
THE DEBTOR'S ACTUAL OPERATING STATEMENT FOR THE MONTH OF
OCTOBER 2016, AND THAT THE INCOME AND EXPENSES AND OPERATING
COSTS SHALL BE BUDGETED THE SAME AS OCTOBER

	Mukilteo	Kirkland	Stadium	Downtown	Mill Creek	Greenwood	Total	Areas To Cut
	1 month	1 month	1 month	1 month	1 month	1 month		
SALES	182,172.11	137,281.53	129,281.11	196,482.30	144,499.68	138,190.29	927,907.02	
Food	91,795.66 50.4%	71,754.59 52.3%	66,709.05 51.6%	94,004.04 47.8%	71,440.39 49.4%	67,819.35 49.1%	463,523.08 50.0%	
Beer	46,469.64 25.5%	34,218.82 24.9%	34,518.06 26.7%	57,625.61 29.3%	37,646.07 26.1%	42,319.54 30.6%	252,797.74 27.2%	
Liquor	30,374.88 16.7%	21,091.34 15.4%	20,814.26 16.1%	31,202.56 15.9%	24,912.31 17.2%	18,599.34 13.5%	146,994.69 15.8%	
Wine	9,114.93 5.0%	7,931.19 5.8%	3,749.15 2.9%	9,376.28 4.8%	7,941.63 5.5%	6,799.13 4.9%	44,912.31 4.8%	
NA Beverage	4,302.95 2.4%	2,340.35 1.7%	3,361.31 2.6%	4,197.38 2.1%	2,536.47 1.8%	2,607.31 1.9%	19,345.77 2.1%	
COST OF GOODS SOLD								
Food/NA Bev	33,486.88 34.8%	25,825.40 34.9%	23,923.47 34.1%	35,753.88 36.4%	27,047.74 36.6%	25,866.73 36.7%	171,904.11 35.6%	
FSA	26,945.08	20,936.81	19,121.97	27,489.84	21,806.45	20,854.30	137,154.43	
Charlie's Produce	6,142.84	4,533.04	4,389.09	7,411.31	4,867.04	4,654.53	31,997.85	
Franz								
Whidbey Misc	398.96	355.56	412.41	852.73	374.25	357.91	2,751.82	
Beer/Wine/Liquor	25,567.86 29.7%	17,658.80 27.9%	16,935.83 28.7%	26,244.18 26.7%	20,988.58 29.8%	20,072.14 29.6%	127,467.38 28.7%	
Columbia Youngs	16,034.79	10,969.07	10,603.64	15,962.26	13,585.86	12,992.65	80,148.27	
ABSW/Crown	1,909.16	1,713.27	1,354.87	3,238.03	1,514.36	1,448.23	11,177.92	
Odum/Click	3,087.82	2,519.12	2,062.03	3,055.30	2,449.27	2,342.33	15,515.86	
SWS	3,269.99	1,503.23	1,932.75	2,623.04	2,593.77	2,480.52	14,403.30	
Misc Brewers	1,266.10	954.11	982.54	1,365.55	845.32	808.41	6,222.03	
TOTAL COGS	59,054.73	43,484.20	40,859.29	61,998.06	48,036.32	45,938.87	299,371.48	32.3%
Gross Profit	123,117.38	93,797.33	88,421.82	134,484.24	96,463.36	92,251.42	628,535.54	
CONTROLLABLE EXPENSES								
Payroll Expenses								
Tips	31,063.10	23,195.15	21,072.82	34,539.70	24,736.14	24,271.29	158,878.20	
Employee Wages	55,139.49	43,762.61	48,568.07	58,095.49	43,592.37	44,452.78	293,610.81	31.6%
Management Cost	7,833.40	5,903.11	5,559.09	8,448.74	6,213.49	5,942.18	39,900.00	4.3%
Health Ins	1,266.10	1,365.95	1,286.35	1,955.00	1,437.77	1,374.99	8,686.16	
Total Payroll	64,238.99 35.3%	51,031.66 37.2%	55,413.50 42.9%	68,499.23 34.9%	51,243.63 35.5%	51,769.95 37.5%	342,196.97 36.9%	18,558.14
Prime Costs	123,293.72 68%	94,515.86 69%	96,272.80 74%	130,497.30 66%	99,279.95 69%	97,708.83 71%	641,568.45 69.1%	
Direct Operating Expense								
Janitorial	1,532.07	1,415.37	1,345.82	1,632.77	1,764.34	1,687.30	9,377.67	
Eduardo/Victor	1,532.07	1,415.37	1,345.82	1,632.77	1,764.34	1,687.30	9,377.67	
Linen	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Office Supplies	697.72	498.33	624.43	752.53	697.93	667.46	3,938.40	
Costco/Office Depot	697.72	498.33	624.43	752.53	697.93	667.46	3,938.40	
Kitchen Supplies	682.42	789.37	847.70	859.73	818.74	782.99	4,780.93	
Employee paid supplies	253.22	190.82	244.34	312.41	316.45	302.64	1,619.88	
Bargreen	429.20	598.55	603.35	547.32	502.28	480.35	3,161.05	
Restaurant Supplies	2,294.92	2,923.23	3,389.03	2,987.10	2,792.22	1,644.71	16,031.21	
New C02	272.00	272.00	272.00	272.00	272.00	272.00	1,632.00	
Tapman Services	0.00	0.00	225.00	225.00	0.00	0.00	450.00	
Aromark	1,894.92	2,523.23	2,764.03	2,362.10	2,392.22	1,244.71	13,181.21	
Cintas Paper/Sam	128.00	128.00	128.00	128.00	128.00	128.00	768.00	
Apparel	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Total Op Expense	5,207.12	5,626.31	6,206.97	6,232.12	6,073.23	4,782.46	34,128.21	
Entertainment								
TV Direct Comcast Wave	553.80	307.51	263.73	911.68	656.03	627.38	3,320.14	
Total Entertainment	553.80	307.51	263.73	911.68	656.03	627.38	3,320.14	
Marketing								
Donations	516.06	495.00	400.00	1,000.00	0.00	0.00	2,411.06	
Advertising	382.56	226.51	193.92	265.25	339.57	324.75	1,732.57	
Total Marketing	898.62	721.51	593.92	1,265.25	339.57	324.75	4,143.63	
Utilities								
PSE Gas Utilities	1,113.07	838.79	1,177.75	1,200.51	1,041.84	996.35	6,368.31	
PUD Electric Utilities	881.71	431.06	361.99	1,147.46	1,132.88	1,083.41	5,038.51	
Total Utilities	1,994.78	1,269.85	1,539.74	2,347.96	2,174.72	2,079.76	11,406.82	
Sales & Misc Tax								
Tax Fed Pmt Plan								
Retail Sales Tax ex pmts								
Total Tax	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Administrative & General Expense								
Credit Card Fee								
Hartland	17,391.97	3,496.56	3,292.79	5,004.40	3,680.41	3,519.71	36,385.84	
Bank Service Charges								

Misc fee Bank, Tax, etc	6,540.00	7,650.00	7,770.00	9,990.00	6,270.00	5,460.00	43,680.00	35,000.00
Accounting & Bookkeeping								
Danta/Scott/Danielle	800.00	800.00	800.00	800.00	800.00	800.00	4,800.00	
Legal								
Foster Pepper/Coker	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	6,000.00	
Licensing								
Misc License & Permits	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Garbage		1,020.00	921.00	772.00			2,713.00	
Misc								
Accent Table Lighting	198.57	163.37	156.30	194.52	157.50	169.97	1,040.23	
Baker Commodities								
Nella Knife	143.92	204.55	102.13	155.22	114.15	109.17	829.14	
RT Hood Fire Alarm	450.00	375.00	0.00	235.00	100.00	100.00	1,260.00	
Window Cleaning	450.00	450.00	450.00	450.00	450.00	450.00	2,700.00	
Storage Rent	235.00	235.00	235.00	235.00	235.00	235.00	1,410.00	
Phone & Internet								
DMX	24.95	24.95	24.95	24.95	24.95	24.95	149.70	
Comcast	245.00	185.00	325.00	275.00	175.00	175.00	1,380.00	
Equipment Lease								
Vend Leasing	0.00	474.99	318.03	483.35	442.17	422.86	2,141.40	
Alpine								
Auto Chlor	880.00	860.00	750.00	885.00	850.00	850.00	5,075.00	

Total Administrative	28,359.40	16,939.42	16,145.20	20,504.44	14,299.19	13,316.66	109,564.32	
-----------------------------	-----------	-----------	-----------	-----------	-----------	-----------	------------	--

Maintenance

Repairs & Maintenance

Misc Materials	426.28	458.52	431.80	872.38	482.63	461.56	3,133.17	
Polar Mechanical	358.88	229.26	254.68	1,251.59	1,339.51	1,281.02	4,714.95	
Building Maintenance								
Jr/Ram/Diaz/Bob etc	8,600.00	8,600.00	8,600.00	8,600.00	8,600.00	8,600.00	51,600.00	40,000.00

Total Maintenance	9,385.16	9,287.78	9,286.48	10,723.97	10,422.14	10,342.58	59,448.12	
--------------------------	----------	----------	----------	-----------	-----------	-----------	-----------	--

Misc Expense / Construction Balance

Payment Plans

Construction Funds	7,240.00	7,240.00	7,240.00	7,240.00	7,240.00	7,240.00	43,440.00	10,000.00
Misc Maintenance								
Credit Cards	224.07	295.16	159.02	294.72	322.23	308.16	1,603.36	

Total Misc Lease etc	7,464.07	7,535.16	7,399.02	7,534.72	7,562.23	7,548.16	45,043.36	
-----------------------------	----------	----------	----------	----------	----------	----------	-----------	--

TOTAL CONTROLLABLES	118,101.96	92,719.21	96,848.57	118,019.38	92,770.75	90,791.71	609,251.57	
----------------------------	------------	-----------	-----------	------------	-----------	-----------	------------	--

OCCUPANCY COSTS

Lease/NNN	17,139.00	8,449.00	10,349.83	12,046.42	7,562.12	12,350.50	67,896.87	
-----------	-----------	----------	-----------	-----------	----------	-----------	-----------	--

TOTAL OCCUPANCY	17,139.00	8,449.00	10,349.83	12,046.42	7,562.12	12,350.50	67,896.87	
------------------------	-----------	----------	-----------	-----------	----------	-----------	-----------	--

Total Operating Expense	194,295.69	144,652.40	148,057.69	192,063.87	148,369.18	149,081.09	976,519.93	103,558.14
--------------------------------	------------	------------	------------	------------	------------	------------	------------	------------

Net Profit	-12,123.58	-7,370.87	-18,776.58	4,418.43	-3,869.50	-10,890.80	-48,612.91	54,945.23
-------------------	------------	-----------	------------	----------	-----------	------------	------------	-----------

Profit %	-6.7%	-5.4%	-14.5%	2.2%	-2.7%	-7.9%	-5.2%	5.9%
-----------------	-------	-------	--------	------	-------	-------	-------	------

Profit Without Construction